



Automotive Aftermarket Expenditures

Sangamon County, IL
 Sangamon County, IL (17167)
 Geography: County

Demographic Summary		2013	2018
Population		199,077	202,652
Households		83,972	85,660
Families		51,520	52,068
Median Age		39.7	40.2
Median Household Income		\$50,987	\$58,130

	Spending Potential Index	Average Amount Spent	Total
Products			
Vehicle Coolant/Brake/Transmission Fluids	93	\$5.41	\$454,400
Gasoline	96	\$2,893.09	\$242,938,386
Motor Oil	93	\$13.41	\$1,126,204
Vehicle Parts/Equipment and Accessories	95	\$58.71	\$4,929,877
Tire Purchase/Replacement	94	\$182.14	\$15,294,501
Vehicle Audio/Video Equipment and Installation	100	\$4.80	\$402,786
Vehicle Cleaning Products and Services	93	\$9.61	\$806,908
Services			
Auto Repair Service Policy	95	\$20.22	\$1,698,084
Membership Fees for Automobile Service Clubs	89	\$24.22	\$2,033,795
Global Positioning Services	97	\$2.29	\$192,487
Vehicle Air Conditioning Repair	100	\$19.09	\$1,603,005
Vehicle Body Work and Painting	92	\$31.78	\$2,668,882
Vehicle Brake Work	94	\$79.81	\$6,702,148
Vehicle Clutch/Transmission Repair	95	\$44.24	\$3,714,842
Vehicle Cooling System Repair	95	\$29.68	\$2,492,118
Vehicle Drive Shaft and Rear-end Repair	96	\$8.52	\$715,027
Vehicle Electrical System Repair	96	\$39.22	\$3,293,551
Vehicle Exhaust System Repair	95	\$15.07	\$1,265,795
Vehicle Front End Alignment/Wheel Balance & Rotation	99	\$23.90	\$2,007,293
Lube/Oil Change and Oil Filters	96	\$98.46	\$8,268,221
Vehicle Motor Repair/Replacement	96	\$85.64	\$7,191,687
Vehicle Motor Tune-up	91	\$60.11	\$5,047,729
Vehicle Shock Absorber Replacement	98	\$7.18	\$602,748
Vehicle Steering/Front End Repair	97	\$27.07	\$2,272,983
Tire Repair and Other Repair Work	95	\$66.24	\$5,562,409

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.
Source: Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.